

BUSINESS SOLUTIONS FOR THE BUILT ENVIRONMENT

Adding Value and Responding to Business Needs

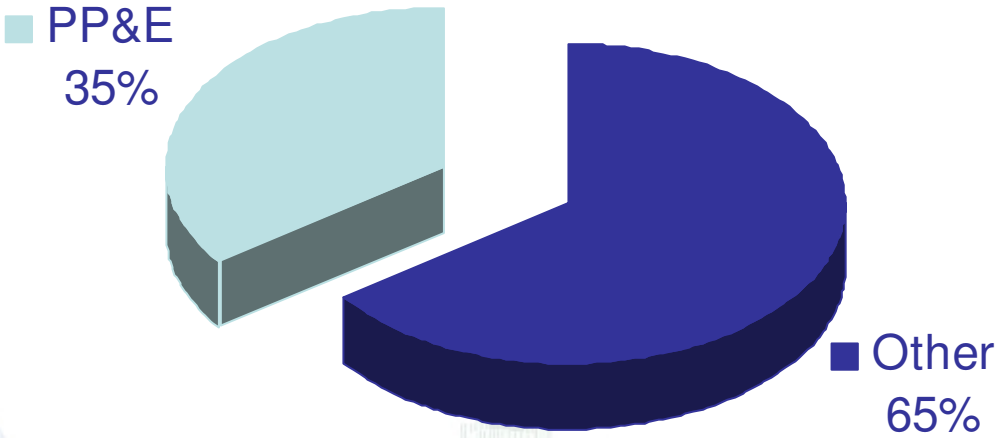
 software  training  support  services  development  resourcing

OUR SOLUTIONS



- Offer a demonstrable return on investment
- Add value to the organisation
- Enable our clients to:
 - Reduce business risks and costs
 - Maximise value from assets and resources
 - Increase client service levels
 - Improve quality
 - Enhance profitability

BUSINESS DRIVERS



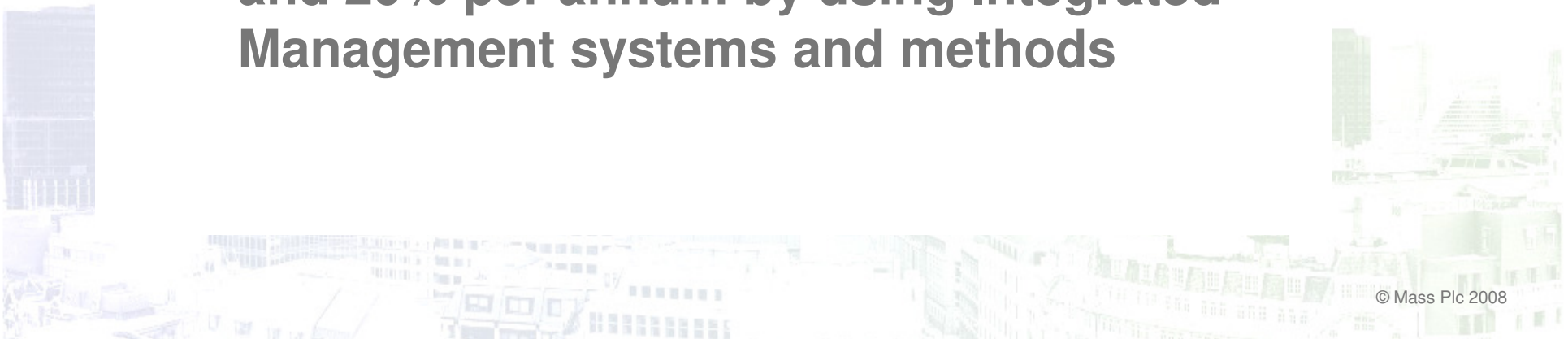
Physical assets such as property, plant, and equipment (PP&E) represent on average 35% of an organization's total assets.

BUSINESS DRIVERS



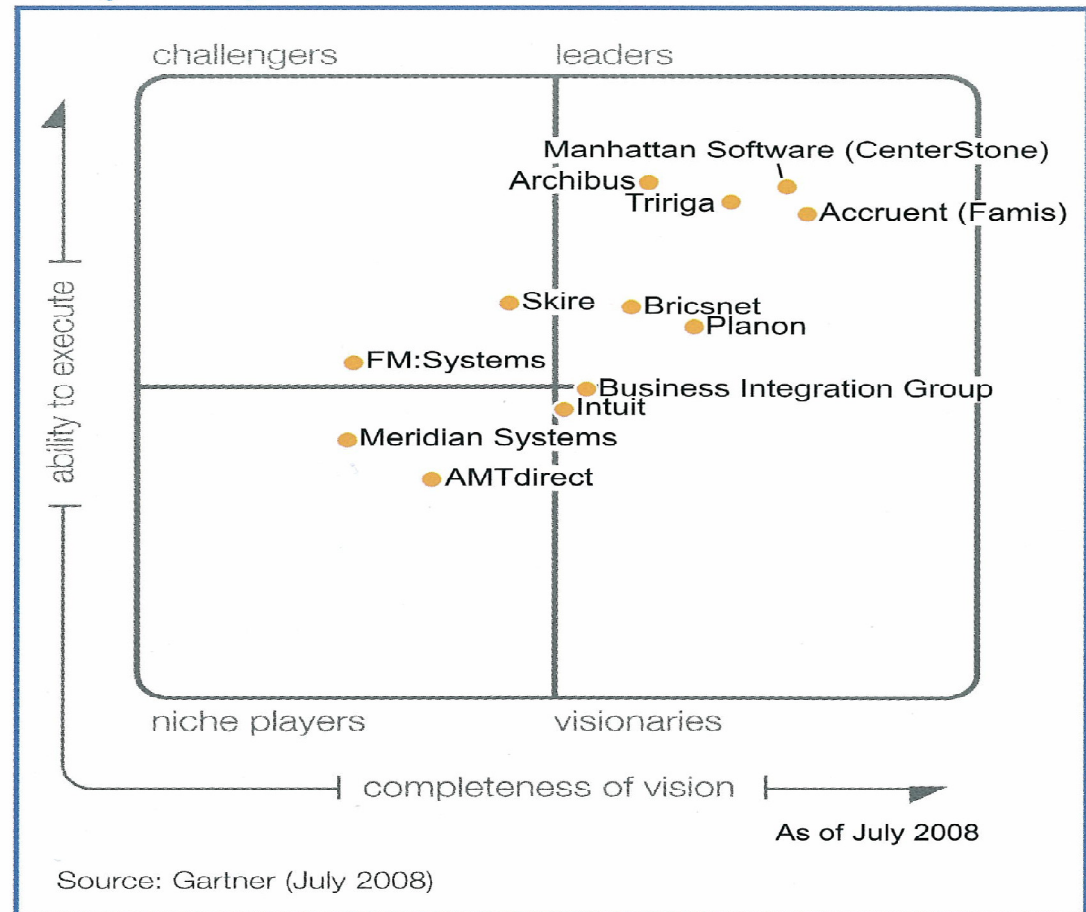
Quotations from industry specialists

- “Facilities management ... the second highest expense for most organisations”
- “Facilities costs can exceed 10% of revenue
- “Most companies under-use facilities assets (e.g. space) by 50%”
- **“Many costs can be reduced by between 5 and 20% per annum by using Integrated Management systems and methods**



Industry Benchmarks

Figure 1. Magic Quadrant for Integrated Workplace Management Systems



THE DATA CYCLE



Facilities
Management

Capital
Planning

Data

Project
Management

Design

Proven Methodology

